

Message Text

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PAGE 01 MOSCOW 12678 060201Z
ACTION EUR-12

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R 051624Z JUN 78 ZDK
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 2595
USDOC WASHDC
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USDOC FOR BEWT (A/DAS STROH)

E.O.11652:N/A
TAGS:EIND, ELTN, EEWT, UR, US
SUBJECT: VISIT OF GENERAL MOTORS OFFICIALS TO USSR

REF: (A) MOSCOW 7626, (B) USDOC 7054

1. DURING JUNE 2 CONVERSATION WITH A/DAS STROH AND E/C COUNSELOR, SOVIET DEPUTY MINISTER OF FOREIGN TRADE SUSHKOV RELATED THAT GENERAL MOTORS EXECUTIVES NEWTON AND JENSEN WOULD BE VISITING USSR FOR ABOUT FOUR DAYS, STARTING JUNE 11. PURPOSE OF VISIT WILL BE TO CONTINUE DISCUSSIONS ABOUT DEVELOPMENT OF NEW MODEL SOVIET PASSENGER CAR. GM EXECUTIVES WILL VISIT TOGLIATTI, MOSCOW AUTO WORKS AND KAMAZ, AS WELL AS PERHAPS TWO OTHER FACTORIES "IF ALL GOES WELL."

2. SUSHKOV SAID THAT GM FACES FRENCH COMPETITION (HE HAD JUST RETURNED FROM FRANCE), AS WELL AS FROM OTHERS. HE, HIMSELF, WILL NOT BE IN MOSCOW AT THE TIME OF THE VISIT, SINCE HE WILL BE TAKING PART IN UPCOMING KOSTANDOV VISIT TO U.S., AS WELL AS SESSION OF US/USSR TRADE AND ECONOMIC COUNCIL EXECUTIVE COMMITTEE.
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3. COMMENT: SUSHKOV HAS PREVIOUSLY EXPRESSED A PERSONAL PREFERENCE FOR U.S. TECHNOLOGY (REF A). HOWEVER, SOME OF HIS PAST STATEMENTS ON THIS SUBJECT ARE OPEN TO QUESTION. FOR EXAMPLE, HE STATED THAT THE SOVIETS HAD RULED OUT BRITISH LEYLAND (REF A), WHEREAS BRITISH COMMERCIAL COUNSELOR TELLS US THAT IT HAPPENED THE OTHER

WAY AROUND. MATLOCK

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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